



Our Purpose:

- ◆ To create a “bridge” pharmacy to increase access to affordable prescription drugs for low income, uninsured and underinsured individuals who experience gaps with insurance coverage and/or challenges in accessing medications through other available programs.
- ◆ The pharmacy will also provide counseling and education by licensed professionals to ensure that clients take medications properly and are aware of clinics and programs that can help them access continuing medical care or a “medical home”.

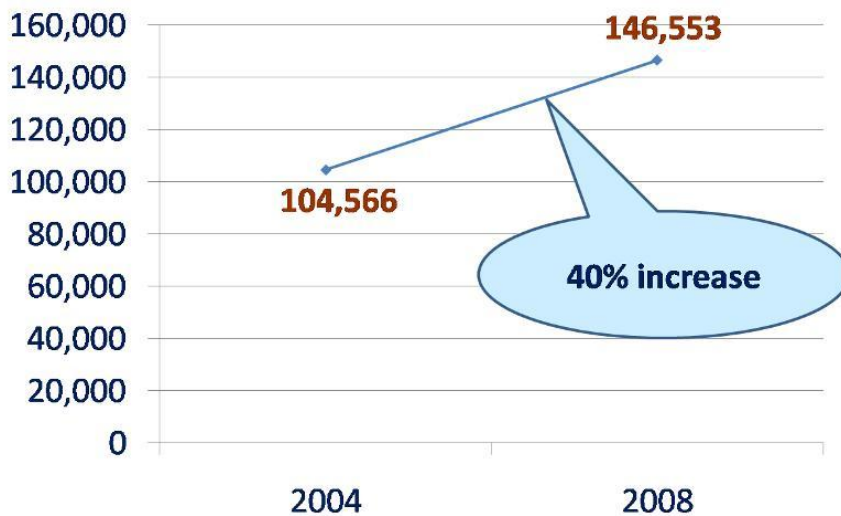
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Our Community Need:

- ◆ Between 2004 and 2008 the number of adults in Franklin County who do not have access to needed prescription drugs increased by 40%. (source: 2008 Ohio Family Health Survey).

**Went without needed prescriptions
Franklin County Adults (18-64)**



Charitable Pharmacy Description:

- ◆ The Charitable Pharmacy will be located at 200 East Livingston Avenue in Columbus. It will initially be opened two days a week and will serve as the pharmacy of last resort for those ineligible for other programs or who are unable to pay for discounted medications. The pharmacy will be licensed by the Ohio State Board of Pharmacy.
- ◆ The pharmacy will have access to a flexible formulary consisting of purchased and donated generic drugs, donated medications from nursing homes, major drug manufacturers and physician samples to dispense to income eligible residents with a prescription. No controlled substances will be dispensed. If the pharmacy cannot fill a prescription, it will have access to drug manufacturer assistance programs. Pharmacy staff will also assist clients in identifying alternative medications.
- ◆ The pharmacy will employ a licensed pharmacist, a pharmacist technician and a care coordinator. The pharmacy will recruit pharmacy and nursing students and other trained volunteers. The pharmacy will fund its operating costs through gifts and donations from public and private individual donors, foundations, charities, hospital systems, drug manufacturers and private pharmacies.
- ◆ The pharmacy will provide counseling and education by licensed professionals to ensure that clients take medications properly and are aware of clinics and programs that can help them access continuing medical care or a "medical home".

Target Population to Serve:

- ◆ Clients will include state residents who are indigent, homeless, working poor, disabled, those who do not qualify for or have insurance that covers prescription medications (the uninsured and the underinsured) those who are in between coverage due to death, divorce, accident or catastrophic disease, part-time workers not offered insurance, those insured who cannot afford shared premiums or co-pays.
- ◆ Clients whose income falls below 200% of the federal poverty level guidelines and those who meet other applicable eligibility guidelines.

Economic & Environmental Impact:

- ◆ Rising unemployment and escalating health care costs have resulted in an ever increasing number of Central Ohio residents who are without health insurance. Consequently, they delay in obtaining preventive or necessary health care until they are forced to receive more costly Emergency Room care. After leaving the ER with prescriptions they have no hope of filling; they often suffer a relapse, return to the ER for additional medical treatment and prescribed medications and the cycle begins anew. The Charitable Pharmacy of Central Ohio will seek to break this costly and inhumane cycle of declining health by not only providing medications but by providing links to primary care and specialty services.

- ◆ The effective management of chronic disease through pharmaceutical care can result in significant cost savings in human lives and reduced overall health care costs from prevented hospitalizations and surgeries.
- ◆ Successful models of public private partnerships such as the Charitable Pharmacy of Central Ohio are good for the local economy. The community benefits from healthier workforce, improved employee attendance and worker productivity.

Our Approach for Building Infrastructure:

- ◆ Rather than re-invent the wheel, we are basing our infrastructure and approach on the St. Vincent de Paul Charitable Pharmacy operating in Cincinnati

**St. Vincent de Paul Charitable Pharmacy
Results to Date**

	# Scripts	Retail Value
2007	7,720	\$632,091
2008	18,562	\$1,816,091
2009 (Jan-June)	10,719	\$1,074,499
Totals	37,001	\$3,522,681

Our 1st Year Service Projections:

- ◆ During its first year of operation the Charitable Pharmacy projects it will serve 1500 individuals and fill 6500 prescriptions. Verification of the number of persons served will be achieved through tracking of program participant’s pharmaceutical history and treatment medical folder.

Our Projected Return on Community Investment:

- ◆ Based on learning from other communities, the return on community investment should exceed 600%. For every \$1 donated, an average of \$6 in prescription drugs can be coordinated for those most vulnerable in our community.

Our Milestones:

- ◆ Quarter IV 2009
 - Construction for pharmacy completed at Livingston Ave UMC
 - Pharmacist under contract for consulting during Oct – Dec
 - Pharmacist hired beginning January 1, 2010
 - Pharmacy Systems designed and in place
 - Funding secured for 2010

- ◆ Quarter I 2010
 - OmniCare medication received
 - Scripts written for first clients
 - Sample drugs from doctor's offices secured
 - Hospitality volunteers engaged
 - Pharmacy students engaged
- ◆ Quarter II 2010
 - Applications to pharmaceutical companies for donations of drugs
- ◆ Quarter III 2010
 - First pharmaceutical company agreement secured
- ◆ Quarter IV 2010
 - 2nd & 3rd pharmaceutical company agreements secured

Our Budget:

- ◆ Start-Up Funding (2009): Access HealthColumbus has secured startup funding totaling \$100,000 from the Franklin County Board of Commissioners and the Columbus Medical Association Foundation. These public-private funds will be used for non-operating start-up costs (construction, equipment, consulting).
- ◆ Operating: Based on learning from Cincinnati, we have developed the following annual operating budget.

<i>Annual Operating Budget (starting 2010)</i>	<i>Amount</i>
Salaries	\$126,800
Benefits, taxes	\$24,812
Professional Fees	\$5,100
Equipment, supplies, materials	\$5,900
Telephone, utilities	\$4,200
Postage	\$200
Lease, rent	\$12,000
Insurance	\$3,088
Electronic Medical Records	\$8,900
Training, conference fees	\$4,000
Purchase of pharmaceuticals	\$80,000
Total Expenses	\$275,000

Our Sustainability Plan:

- ◆ The Charitable Pharmacy will be financially sustainable over the years to come through ongoing investments from a wide range of community partners. The key to sustainability is the ongoing flow of donated medications and the use of large numbers of skilled volunteers such as pharmacy students. There will always be the need for the Charitable Pharmacy to raise funds to cover operations, because the prescriptions will be filled at no cost to the recipients.